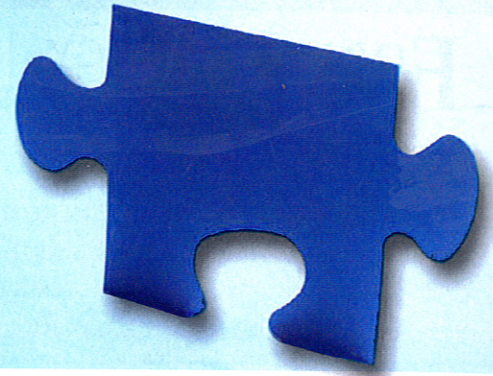




**Dimond Bros.** Insurance Agency, Inc.  
Insurance Since 1867



## Don Bartos – President

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## History...

Established in 1867, Dimond Bros. Insurance Agency, Inc. has remained a prominent name in central Illinois. Since January 2000, there have been more than twenty successful acquisitions expanding the presence of the agency throughout the state. From an original staff of two, Dimond Bros. has grown to an organization of over 100 professionals. The continued success of Dimond Bros. is a result of the diversity of expertise and professional capabilities that have been acquired through successful agency mergers.

Over the last two years, Dimond Bros. has doubled its size by acquiring five agencies in seven locations throughout the state. This was made possible by the merger and acquisition team within the agency. Internal departments focus on making the merger efficient by providing web-based workshops as well as on-site support and training. The management system used by Dimond Bros. is considered one of the most technologically advanced systems and has the capability to grow with the agency.

There is a strong sense of team membership throughout the 15 locations of Dimond Bros. Insurance and, with staff designated to the merger, Dimond Bros. has the ability to minimize the distress on staff and customers during the transitional period. With the tools developed internally at our agency, merger transitions take approximately six weeks from acquisition date for the new location to be up and running smoothly.

## We are looking for...

A successful merger or acquisition has to have a solid foundation built upon common business values, culture and ethics. Dimond Bros. will put together a comprehensive framework that works with you to develop a Fair Market Valuation of your agency. The terms of each agreement are established to be fair and meet the Earn Out Considerations of the seller. Dimond Bros. is actively looking for new partners throughout Illinois. If you are in need of a partner to help grow your agency and at the same time maximize the value of your agency, you should consider partnering with Dimond Bros. Please visit our website at [www.dimondbros.com](http://www.dimondbros.com) and see who has already joined our growing and dynamic team.

## Testimonials...

"This was the best decision I could have ever made for me, my staff and my customers. I only wish I would have joined Dimond Bros. sooner"

Jud Scott, Princeton IL

"The merger process was smoother than I ever expected. Dimond Bros. definitely has the correct program in place to merge agencies into their organization"

Gary McNeely, Taylorville IL

"The tools, resources and markets Dimond Bros. brings to the table are unbelievable. Dimond Bros. truly puts you in a position to be successful, yesterday, today and tomorrow."

Larry Rollings, Champaign IL

"Our agency talked to banks, large consolidators and various other agencies in Illinois buying independent agencies. None of them had the flexibility, vision and capital to meet the needs that I requested. I would highly recommend Dimond Bros. They truly are second to none."

Mike Garwood, Paris IL